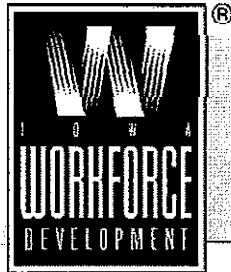


Iowa Workforce Development's Rural and Satellite Office System



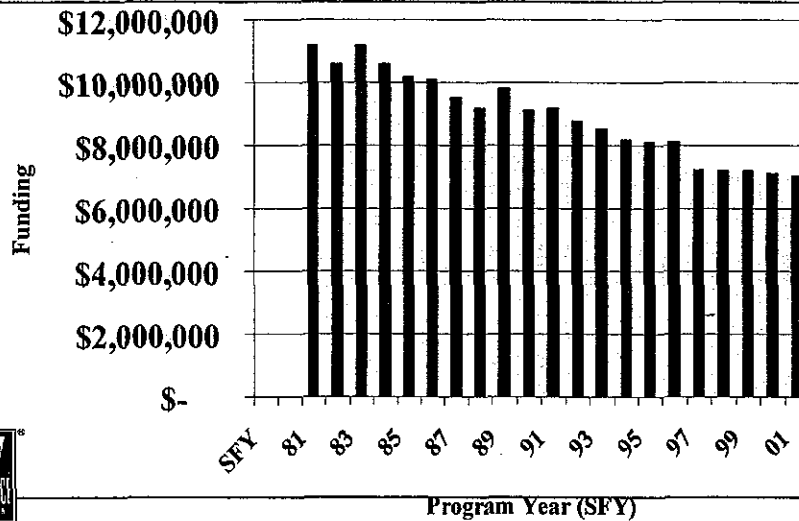
Richard V. Running, Director

Surcharge History

- 35 percent decrease in federal funding
- First enacted in 1987
- Funding earmarked for rural and satellite offices



Wagner Peyser Funding History



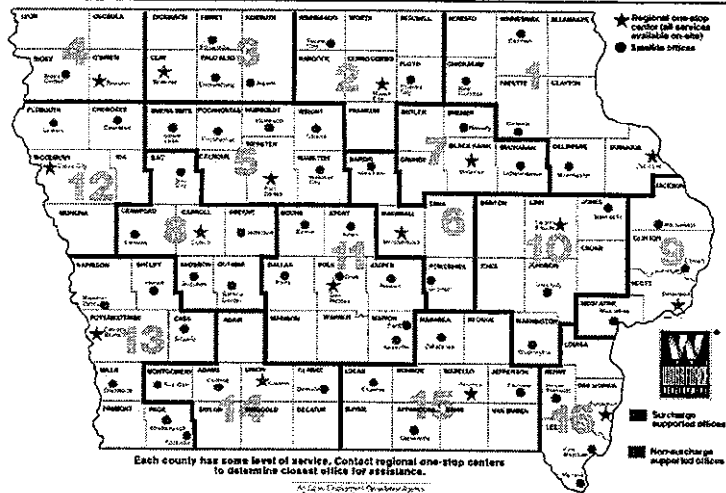
Surcharge Formula

- Rate computed on state taxable wage base and the federal taxable wage base

$$\frac{\$7,000}{\$17,900} \times 0.1\% = 0.04\%$$

- Increase of taxable wage base reduces the administrative tax rate
- Maximum amount per employee is \$7.16

Offices Supported by the Surcharge



Offices Supported by the Surcharge

- | | | | |
|----------------|------------------|-------------------|----------------|
| → Algona | → Decorah | → Iowa Falls | → Oskaloosa |
| → Ames | → Denison | → Jefferson | → Pella |
| → Atlantic | → Emmetsburg | → Keokuk | → Perry |
| → Audubon | → Estherville | → Knoxville | → Pocahontas |
| → Boone | → Fairfield | → LeMars | → Red Oak |
| → Carroll* | → Forest City | → Manchester | → Sac City |
| → Centerville | → Fort Madison | → Maquoketa | → Sheldon* |
| → Chariton | → Glenwood | → Missouri Valley | → Shenandoah |
| → Charles City | → Grinnell | → Monticello | → Sioux Center |
| → Cherokee | → Guthrie Center | → Mount Pleasant | → Spencer* |
| → Clarinda | → Harlan | → New Hampton | → Storm Lake |
| → Clarion | → Humboldt | → Newton | → Washington |
| → Corning | → Independence | → Oelwein | → Waverly |
| → Creston* | → Iowa City | → Osceola | → Webster City |

*Regional one-stop center

Iowans Use Surcharge Services

- Employers submitted **52,379** requests to fill **123,870** job openings
- **80** percent of the **123,870** job openings were for full time employment
- 1,268 employers were certified eligible for the tax credits through the Work Opportunity Program
- 749 Welfare-to-Work participants were placed with 425 employers receiving subsidies
- 250,000 Iowans used IWD services



Customer/Employer Service Levels

Surcharge Offices	UI Claims	Total Applications	Individuals Placed	Placed With Other Services
Newton	1,568	5,429	1,347	235
Denison	938	3,045	1,024	109
Red Oak	970	3,167	694	83
Keokuk	4,176	3,245	481	163
Decorah	2,441	2,688	276	124



Services to Businesses

- Recruitment
- Job assessment and job description
- Customized training
- Account executives
- Labor surveys and labor market information,
- Labor certification



Services to Businesses

(continued)

- Tax credit for employers
- Child labor registration and technical assistance
- Processing applications
- Screening services
- Unemployment insurance technical assistance



Services to Individuals

- Unemployment insurance claims services
- Job development, referral and placement
- Training and skills upgrading
- Retraining for dislocated workers
- Veterans' services
- Customized training and services for special populations



Services to Individuals (continued)

- Career counseling and occupational information
- Employability skills and interest assessments
- PROMISE JOBS
- Food stamp employment program
- Information and referral for supportive services



Enhanced Business Services

→ Account executive

- Building relationships with business

→ Customized products and services

- Recruitment
- ♦ Job descriptions
- Workplace skill assessment
- Employer Products
- Application/Screening
- Surveys and labor market analysis



Enhanced Business Services

(continued)

→ Technology

- ♦ Skill-based job matching system
- ♦ UI Service Center
- ♦ Internet claims
- Tax system renovation
 - ⇒ Employer liability **determination** (accurate/fast)
 - ⇒ Electronic **fund** transfer/report **filing** and form **preparation**
 - ⇒ Better tracking and faster refunds
 - ⇒ Timely and accurate wage records





1900 Hwy 71
Spirit Lake, IA 51360
(712) 336-3797
(712) 336-3799 fax

Iowa Workforce Development
Attn: Lori Adams
21.7 West 5th
Spencer, IA 51301

February 12.2001

Dkar Lori:

Please allow this to serve as a letter of support for our local Regional Workforce Development Offices. The staff and services provided by the Spencer and Estherville Offices are of great value to me, Polaris Industries and our 530 plus employees, working in Iowa.

I am hopeful we can continue to count on this support in 2001 and beyond. I would welcome a call if you would like to discuss further,

Sincerely,

Jim O'Neill
Manager Human Resources
Polaris Industries

Black, Dennis

From: csledg@maytag.com
Sent: Monday, February 12, 2001 3:07 PM
To: jaipperspach@iowaabi.org
Cc: paul_bell@legis.state.ia.us; danny_carroll@legis.state.ia.us; dennis_black@legis.state.ia.us
Subject: Newton, Iowa Workforce Development Office

Dear Mr. Aipperspach:

Our office has recently been made aware of the issues with the Iowa Association of Business & Industry concerning the employee surcharge for the Newton Iowa Workforce Development office and we wanted to give you some feedback. We have been using the Workforce Development Center as part of our employment process with Maytag for many years (since before 1991) and we depend on them for our needs for specific positions (primarily factory positions) within the organization. By using the IWD center, we have been able to establish a consistent process for interested applicants to begin their employment quest with Maytag. Below are some of the results we have realized by utilizing the Workforce Development center:

- *We have expanded our pool for applicants by allowing them to register at any IWD office in Iowa.
- *On the average, we are getting 100 applicants per month expressing interest in Maytag employment.
- *We have worked closely with the IWD reps. in Newton to communicate our process to the community.
- *The IWD in Newton provides us a monthly report of how many applicants have registered for Maytag.
- *The IWD monthly report also gives us a breakdown of diversity among applicants.
- *The IWD has assisted us with completing typing tests, math and listening activities for our needs.

We cannot describe the value we experience from utilizing the IWD center for our employment needs. It would be a tragedy and a critical blow to our current factory hiring process if this this service disappeared.

Please reconsider the decision to close the Newton office and consider extending the surcharge to fund the Newton IWD office.

Thanks for your consideration.

Regards,

Clinton Sledge
Maytag Corporation
Human Resources
403 West Fourth Street North
PO Box 39
Newton, IA 50208
(641) 787-8898 Phone
(641) 787-8244 Fax

WARN Events since 10-30-00

Last Update: I-16-01

WARN Date	Name	Location	# Affected	Date of RR Meet	Logged
10-30-00	Cintas	Glenwood	60	11-29-00	X
12-01-00	Earth Grains	Des Moines	70	12-14-00	X
12-01-00 ¹	Electrolux	Webster City	140	N/A	
10-25-00 ²	Learning Company	Cedar Rapids	150	No cooperation	X
11-30-00	The Associates	Des Moines	60	12-21-00	X
12-19-00 ³	Hobson Bros. Mold	Shell Rock	140	1-9-01	X
11-30-00 ⁴	TopAir / Parker	Cedar Falls/Jefferson	150	12-12-00/12-13-00	X
11-29-00	Minnesota Rubber	Mason City	72	01-12-00	X
12-06-00 ⁵	Motorola	Mt. Pleasant	120	01-17-01	
12-07-00	ArvinMeritor	Fairfield	265	12-18-00	X
12-12-00	OSF St. Francis	Burlington	86	1-8-01	X
12-13-00 ⁶	Wiesman Iron & Metal	Waterloo	22	12-27-00	
12-29-00 ⁷	Econo Foods	Oskaloosa	60	1-2-01	
1-2-01 ⁸	AirMate	Council Bluffs	77	1-4-01	X
1-16-01	Montgomery Wards	Burlington	67	Not Scheduled	X
1-16-01	Montgomery Wards	Cedar Rapids	92	Not Scheduled	X
1-16-01	Montgomery Wards	Davenport	100	Not Scheduled	X
1-2-01 ¹⁰	Eaton	Shenandoah	300	Not Official	
1-2-01 ¹⁰	International Paper	Clinton	140	Not Official	
1-2-01 ¹⁰	Sos Inc.	Sioux City	127	Not Official	
1-3-01	Office Depot	Davenport	25	Not Official	
1-16-01	Monona Wire Corp	Edgwood	80	Not Scheduled	X
1-16-01 ⁹	Gateway	North Sioux City, SD	450	Not Scheduled	
		TOTAL	2,853		

1,175

- ¹ Non WARN event - newspaper article, 12-01-00
- ² Received in this office 12-15-00, company **refuses** to communicate with Region's provider
- ³ Not issued to date - newspaper article, 12-19-00
- ⁴ Not issued to date - newspaper article, 1 I-30-00
- ⁵ Non WARN event - press release on Web site - 12-06-00, Region 16 **continues** to work with company
- ⁶ Non WARN - reported by Union **liason**, 12-13-00
- ⁷ Non WARN - Reported by local **IWD**, 12-29-00, less than 50 full time employees, Rapid Response meeting conducted locally
- ⁸ Reported by company through local **IWD**, 12-22-00
- ⁹ Iowa Residents
- ¹⁰ Reported by Regional **WIA**, company reports not permanent